

Fred Stang Associate

Fred Stang's three decades of service to the Triangle community has taken him from working with families in crisis to promoting philanthropy for the common good. For the last 18 years he has concentrated on fundraising and philanthropic fund development.

In 1994 Fred was hired as the Triangle Community Foundation's first dedicated development professional. He was soon promoted to Director of Development with responsibility for all aspects of the Foundation's fundraising operations. He is proud of being part of a team that helped the Foundation grow from \$10 million in 1994 to \$135 million in 2010. The number of current individual charitable funds increased from 120 to more than 750 and the number of known future gifts increased from 40 to 230.

As Director of Development, Fred worked with individuals and families to help them create charitable funds meeting their current philanthropic goals and future goals through their estates. He assisted nonprofit agencies in building endowment funds and encouraged business leaders to create charitable funds that reflected well on the business and used philanthropic resources strategically.

He was instrumental in creating the TCF Real Estate Foundation; a supporting organization formed to receive gifts of real estate, revamped the Foundation's gift acceptance policies and staffed a national search for an independent investment consultant to oversee the Foundation's assets. Fred has experience with the full range of current and planned gifts.

Fred was born and raised in Greensboro, NC and graduated from UNC-Chapel Hill in 1977 with a BA in Psychology. He later went on to receive a Master of Social Work degree in 1982, also from UNC. His social work career took him from running a group home for emotionally troubled adolescent boys in Chapel Hill to becoming the founding director of one of the first batterer treatment programs in the state. He was recognized for his work with one of the first Z. Smith Reynolds Sabbatical Awards. He spent eleven years at the Orange/Durham Coalition for Battered Women, transitioning in his final two years from treatment to fundraising. Next, he spent a year as campaign manager for the Triangle Hospice capital campaign, where he helped to raise nearly \$1 million.

Fred was honored to be in the founding class of Leadership Triangle and later became the organization's board chair. He has been a board member of the NC Estate Planning Council and chair of the Durham/Orange Estate Planning Council. He currently serves on the boards of the NC Center for Public Policy Research and the Executive Service Corps of the Triangle.

Fred is married to Claire Lorch, coordinator for the new Carolina Campus Community Garden, and has lived since 1980 in Chapel Hill, where they raised their two children, Hannah and Ethan. Fred and Claire have traveled extensively in Europe and spent a year living and working on a kibbutz in northern Israel.

